

Professional Experience

Chapman Consulting, Austin, Texas

2003 to Present

- Founder and owner of Chapman Consulting.
- Maintains and operates a website at www.HospitalBillReview.com.
- Developed a database with over 130 million financial data elements for every hospital in the country.
- Developed and maintains a software program that uses analytics to calculate an equitable and reasonable hospital and medical bill repricing methodology.
- Database is updated as new healthcare financial data becomes available.
- Considered an industry expert on reviewing and evaluating medical prices and charges.
- Has worked in the healthcare financial field since 1983.
- Continue to research overall trends in the healthcare industry by utilizing the new financial data coming into our database and by studying industry news.
- Assist attorneys in reviewing, organizing, and negotiating clients' medical bills.
- Assist attorneys in the reviewing data and information to compromise and settle hospital liens.
- Qualified and testified in court proceedings as an expert in healthcare pricing.
- Draft and submit expert witness reports and declarations in cases involving healthcare pricing. The reports include a detailed description of the processes utilized in our methodology.
- Prepare controverting affidavits in response to affidavits for billing records in State of Texas court cases.
- Testified in court cases as an expert to the reasonableness of hospital and medical charges; also as an expert in healthcare reimbursement.
- Consult with workers' compensation bill review companies to insure accurate payments under the States' rules, regulations and medical fee schedules.
- Consult with workers' compensation bill review companies to uncover opportunities to optimize the States' rules, regulations and medical fee schedules.
- Assists insurance payers by utilizing proprietary software program to re-price in-network and out-of-network medical claims to a fair and reasonable charge.
- Supports and drafts responses to providers requesting reconsideration on claims processed through our proprietary software program.
- Maintains a knowledge of the current developments regarding medical provider's reimbursement from Medicare.
- Utilized the program's data and our proprietary methods to save individual patients in the payment of their medical bills.

2003 to 2004 Consultant to Fairpay Solutions f/k/a Mednet Connect

- Repriced workers compensation claims on software that I designed.
- Qualified and testified as an expert in Florida on a workers' compensation medical claim payment dispute.

2004 to 2007 Consultant to Fairpay Solutions

- Consulted on the design and development of their in house hospital bill repricing system.
- Supplied hospital financial information for their in house hospital bill repricing system.
- Worked with legal to review the recommended reimbursement for claims that were sent to the State's dispute resolution process.

Marc Chapman

- Interpret and consulted on many of the States mandated Workers' Compensation Fee Schedules to identify opportunities to optimize savings for medical claims.
- Testified and designated as an expert witness for claims that were in dispute.

Chapman Consulting, Plano, Texas

1997 to 2003

- Founder and owner of Chapman Consulting.
- Worked as an independent consultant primarily with the reimbursement of Medicare & Medicaid payments to hospitals.
- Completed and filed hospital's Medicare cost reports.
- Reviewed and analyzed hospital's monthly booking of contractual adjustments.
- Identified and filed a geographic reclassification for wage index for an Ohio hospital that increased their Medicare reimbursement by over \$1 million per year.
- Identified and collected over \$2 million in additional HCAP reimbursement for clients of Unicare.

Reimbursement Manager. HCA/Columbia, Dallas, Texas

1995 to 1997

- Supervised HCA's reimbursement staff in the state of Louisiana
- Supervised the completion and filing annually of more than 20 Medicare Cost Reports hospitals.
- Supervised and reviewed the filing of Tulane University Medical Centers Medicare Cost Report.
- Managed the Medicare / Medicaid reimbursement for more than 20 HCA Hospitals in Louisiana.
- Supervised the monthly booking for Medicare/ Medicaid contractual allowance for than 20 HCA Hospitals.

Director of Reimbursement, McKennan Hospital, Sioux Falls, SD

1991 to 1995

- Responsible for the accurate reimbursement of over \$100 million in annual net revenue.
- Monitored the compliance and ensured proper reimbursement of payments from Medicare and Medicaid.
- Collaborated with Mutual of Omaha on a hospital owned PPO insurance product.
- Managed and negotiated all managed care contracts.
- Monitored managed care payments to insure reimbursement was in agreement with the contract.
- Responsible for maintaining and updating the hospitals chargemaster.

Audit Coordinator, Blue Cross Blue Shield Nebraska, Omaha, NE.

1984 to 1991

- I worked for a Medicare Intermediary.
- I was responsible for coordinating the staff of Medicare Auditors.
- I coordinated the auditing and finalizing of the Medicare Cost Reports for the hospitals in Nebraska.
- Responsible for setting and monitored the interim payments for the hospitals in Nebraska and to ensure that payments made for the year were within HCFA's guidelines.
- Assisted in writing and supporting Medicare's position in the appeal process to the Provider Reimbursement Review Board in conjunction with Blue Cross Association.
- Participated as a member on a National Committee for rewriting Medicare's audit program.

Marc Chapman

Medicare Auditor, Blue Cross Blue Shield Iowa/South Dakota, Sioux City, IA 1983 to 1984

- I worked for a Medicare Intermediary
- My position was responsible for auditing and finalizing the Medicare Cost Reports filed by hospitals.
- I was part of Medicare's transition from cost based inpatient reimbursement to the current PPS and DRG method of reimbursing hospitals for inpatient acute care.

Education

B.A., Business Administration/Accounting, 1983, Augustana College, Sioux Falls, SD
Completed at least 40 hours each year of continuing education 1997 to 2001
Completed HCA's compliance education program